



STUDENT'S NAME _____
STUDENT ID NUMBER _____
SEMESTER STARTED _____
DAY PHONE _____
EMAIL _____

**The Center for Professional Studies
 RETAIL EXPERIENCE MANAGEMENT CERTIFICATE
 PROGRAM
 AUDIT FORM**

Please check all classes completed, indicating Semester and Year

**A total of 12 classes are needed to complete this program.
 (Certificate Students - Courses to be taken in sequence listed)
 A total of 139.5 hours are needed to complete this program.**

In depth strategic approaches and store focused training by highly experienced professionals and Fashion Merchandising Management faculty who are experts in the retail field. Program emphasizes increasing sales, profitability, and executive performance in merchandising, operations, and human resources.

- ___ SXR 005 Introduction to Today's Retail Area
- ___ SXR 010 Retail Math: Merchandising, Planning, and Gross Margin*
- ___ SXR 012 How to Develop Strategic Thinking Skills for Retail
(Formally SXR 045)
- ___ SXR 015 Retail Math II: Successful Merchandise Planning
- ___ SXR 020 Advance and Manage Your Retail Career Potential
- ___ SXR 025 Retail Information Technology: Sales and Planning
- ___ SXR 030 The Shopping Environment: Developing the "Wow" Experience
- ___ SXR 035 Real World Retailing: Operations and Management
- ___ SXR 040 Who's Your Best Customer and How to Motivate Them to Buy
- ___ SXR 050 Intro to Retail Branding: The Art of Customer Bonding
- ___ SXR 075 Retail Readiness Profile, Prep, and Presentation
- ___ SXN Choice of Master Class (Required course. See Hot Topics Master Class Selections.)

*SXR 011 can be taken in place of SXR 010.

